

Cristina STATE

+40 737 353 933

cristina.state@man.ase.ro

Bucharest, Sector 1, Str. Tache Ionescu, no. 11

EXPERIENCE

10/2025 - Current

Professor PhD. Habil.

Bucharest University of Economic Studies, Romania

- **Lectures and seminars (Bachelor's and Master's level) delivered in Romanian and English:** *Business Communication and Negotiation; Economic Projects; Business Communication in an International Context.*
- Higher education

03/2023 - Current

Collaborator International Relations Office

Bucharest University of Economic Studies, Romania

- International collaborations, International accreditations
- Higher education

01/2017 - Current

Trainer / co-trainer

Freelance

- **Planning, organizing, and delivering training sessions in areas such as:** communication, team management, personal development, and transversal skills;
- **Independent collaborations** with various public and private organizations in Romania and the Republic of Moldova;
- **Education, professional training, organizational development, and national educational projects.**

02/2022 - 09/2025

Senior Lecturer

Bucharest University of Economic Studies, Romania

- **Lectures and seminars delivered in Romanian and English:** *Business Communication and Negotiation; Economic Projects*
- Higher education

02/2019 - 01/2022

Lecturer

Bucharest University of Economic Studies

- **Lectures and seminars delivered in Romanian and English:** *Business Communication and Negotiation; Economic Projects*
- Higher education

02/2016 - 01/2019

Assistant Professor

Bucharest University of Economic Studies, Romania

- **Lectures and seminars delivered in Romanian and English:** *Business Communication and Negotiation; Economic Projects*
- Higher education

SUMMARY

Motivated professional with solid competencies in interpersonal communication and teamwork. Demonstrates adaptability to diverse educational environments, utilising effective teaching methods and intercultural engagement strategies. Promotes a collaborative academic climate, focused on supporting student development and performance.

SKILLS

- Academic mentoring
- International collaboration
- Cross-cultural communication
- Critical thinking
- Conflict resolution
- Individual mentoring
- Student engagement enhancement

PUBLICATIONS AND CONFERENCES

- **37 scientific articles** published in journals and scientific events indexed in international databases (IDB), **35 of which are indexed in ISI-Web of Knowledge**, including **5 articles published in journals with a non-zero AIS** (two of them in journals with **AIS higher than 0.15**)
- **5 books**, of which **4 as co-author** and **1 as sole author**
- **25 international conferences** indexed in **ISI Proceedings**.

SOCIAL AND CULTURAL ACTIVITIES

- **Completion of the YOUTH IN ACTION programme** through the project **SEND A FRIEND REQUEST 2 NATURE**, a youth exchange involving participants from Wales, North Macedonia, and Romania, carried out

between 09–19 September 2011 in Talgarth, Wales, United Kingdom, organized by GlobalLove Youth Trust.

- **Completion of the YOUTH IN ACTION programme** through the project **DARZEE**, a youth exchange involving participants from Estonia, Latvia, Portugal, and Romania, carried out between 14–21 October 2012 in San Lorenzo del Escorial, Spain, organized by Scoutopia Association (group leader).

OTHER RESULTS

- **Completion of the postgraduate continuing professional development programme** – *Educational Management for Distance Learning and Part-Time Study Programmes*, with a duration of **20 hours / 2 ECTS**, at the **Bucharest University of Economic Studies, 2017**.

ACCOMPLISHMENTS AND AWARDS

- **Award for outstanding results in doctoral research** conducted during the period **1 June 2014 – 30 May 2015**, within the project *Performance and Excellence in Doctoral and Postdoctoral Research in the Field of Economic Sciences in Romania* (POSDRU/159/1.5/S/142115).

HOBBIES AND INTERESTS

- Tennis, group travel, reading

REFERENCES

- **Prof. Dr. Ion POPA**, Dean of the Faculty of Management, Bucharest University of Economic Studies (ion.popa@man.ase.ro);
- **Prof. Dr. Antonio GARCIA-SANCHEZ**, Polytechnic University of Cartagena, Spain (a.garciasanchez@upct.es);
- **Assoc. Prof. Dr. Nicoleta-Racolța PAINA**, Head of the Department of European Studies and Governance, Babeş-Bolyai University of Cluj-Napoca (<https://euro.ubbcluj.ro/staff/conf-univ-dr-nicoleta-paina/>)

01/2013 - 01/2016

Associate Lecturer

Bucharest University of Economic Studies, Romania

- **Lectures and seminars delivered in Romanian and English:** *Business Communication and Negotiation; Economic Projects*
- Higher education

LANGUAGES

Romanian: First Language

English: C1

Advanced

Spanish: B2

Upper Intermediate

French: A2

Elementary

EDUCATION

01/2022

Bucharest University of Economic Studies, Romania

Post-doctoral studies: MANAGEMENT

01/2018

Bucharest University of Economic Studies, Romania

Master of Arts: International Economic Relations

- Graduate in *English Communication for Teaching and Economic Research*

01/2015

Bucharest University of Economic Studies, Romania

Doctor of Philosophy: Management

- *Area of Expertise:* Organizational Communication in Tourism
- GPA: SUMMA CUM LAUDE

01/2012

Bucharest University of Economic Studies, Romania

Master of Arts: Management

- Graduate in *International Management and Marketing*

01/2010

Bucharest University of Economic Studies, Romania

Bachelor Studies: Management

01/2007

„Lucian Blaga” Theoretical High School | Bucharest

High School Diploma: Mathematics-Informatics

RESEARCH PROJECTS

- **Member of the research teams of two research projects** (RON 45,000 and USD 13,500, respectively) **and Project Director of one research project** (EUR 10,000), carried out in collaboration between the Bucharest University of Economic Studies and the private business sector (2012, 2014, and 2024, respectively).

SOCIAL NETWORKS

- LinkedIn: cristina-state-285a80a9